# Investor Overview

# INTERNATIONAL DE CONTRA LA CONTRA LA

# Powering Environmental Benefits Through Natural Zeolite Solutions

TSX-V: IZ | OTCPK: IZCFF | FRA: ZEON

February 2022

# What We Do

### **The Problem**

Greenhouse gas emissions, hazardous environmental leaching and growing world populations are at the very core of significant climate change impacts. It is hard not to argue that human influence has negatively impacted the world's climate system. Ultimately, current non-renewable and often hazardous or toxic products across all commercial and consumer practices are unsustainable.

### **Our Solution**

Utilize the naturally occurring zeolite mineral to develop and produce enhanced zeolite-based products within the agricultural, industrial and consumer use segments – products that will provide superior performance and financial benefit, while at the same time being safer to use and more eco-friendly.







# Our Mission

International Zeolite's mission is to produce a line of high-value, top-tier performance natural zeolite products and solutions. We believe that real change comes from the ground up. Our focused aim is to utilize the naturally occurring zeolite mineral to innovate commercial agriculture, industry and consumer practices that outperform their competition, and are better for the environment and world populations. Our purpose driven zeolite solutions represent a new era of earth conscious environmental science that will relentlessly seek to transform agriculture, industry and households to safer, sustainable, superior means of operation.

# What is Zeolite?

- Naturally occurring microporous, aluminosilicate minerals found in volcanic ash
- Natural and Synthetic types

#### **Unique Characteristics**

- High, negative surface charge density and high cation exchange capacity providing a unique ability to absorb and adsorb a broad range of materials
- Porous, honeycomb, sieve structure is perforated by microscopic pores helping to act as natural filters
- Can hold up to 60% of its own weight in water and nutrients

Nutrients and other cations are held in the structure

Water is held in the channel-ways

Zeolite honeycomb structure and channel-ways

#### **Applications**

- Can be used in raw unprocessed form or processed into specific sizes ranging from granular to powder form depending on application
- Simple, sustainably safe and inexpensive solution to many problems spanning a variety of industries and environmental issues.



# Market Size

### **Zeolite Production 2021 - Natural (Volume)**

Region	Tons - Thousands	CAGR % (2022-30)
Global	1,117.4	2.9%
North America	102.1	4.1%

### **Zeolite Market 2021 - Natural (USD)**

Region	USD (Millions)	CAGR % (2022-30)
Global	541.3	5.2%
North America	51.6	<b>5.4</b> %

### **Zeolite Market 2021 - Natural (USD)**

Region	USD (Millions)	CAGR % (2022-30)
Canada	12.8	6.1%
USA	38.8	5.3%

### **Targeted Market Segments 2021 - (USD)**

Segment 2021	USD - Millions	CAGR % (2022-30)
Animal Feed	\$88,180.6	4.5%
Artificial Turf	\$2,746.8	6.2%
Composting	\$920.9	4.3%
Fly Ash	\$1,605.1	5.9%
Soil Amendment	\$1,772.5	5.7%
Road Salt & Sand	\$1,197.8	5.6%
Water Reclamation	\$280,539.6	7.9%

# Why Invest in IZ?

### **Company**

Focused Value Creation and Performance Improvement

- ✓ Undervalued market capitalization & share price
- ✓ Timely, relevant Green Tech identity
- ✓ Immediate/short-term value creation opportunities
- ✓ Significant planned performance & market share growth
- ✓ Diversified revenue streams & minimized capital investment
- ✓ High margin product pipeline
- ✓ Exclusivity to transformational technology IP
- ✓ Secure supply with existing operational infrastructure
- ✓ Vertically integrated operations
- ✓ World class team

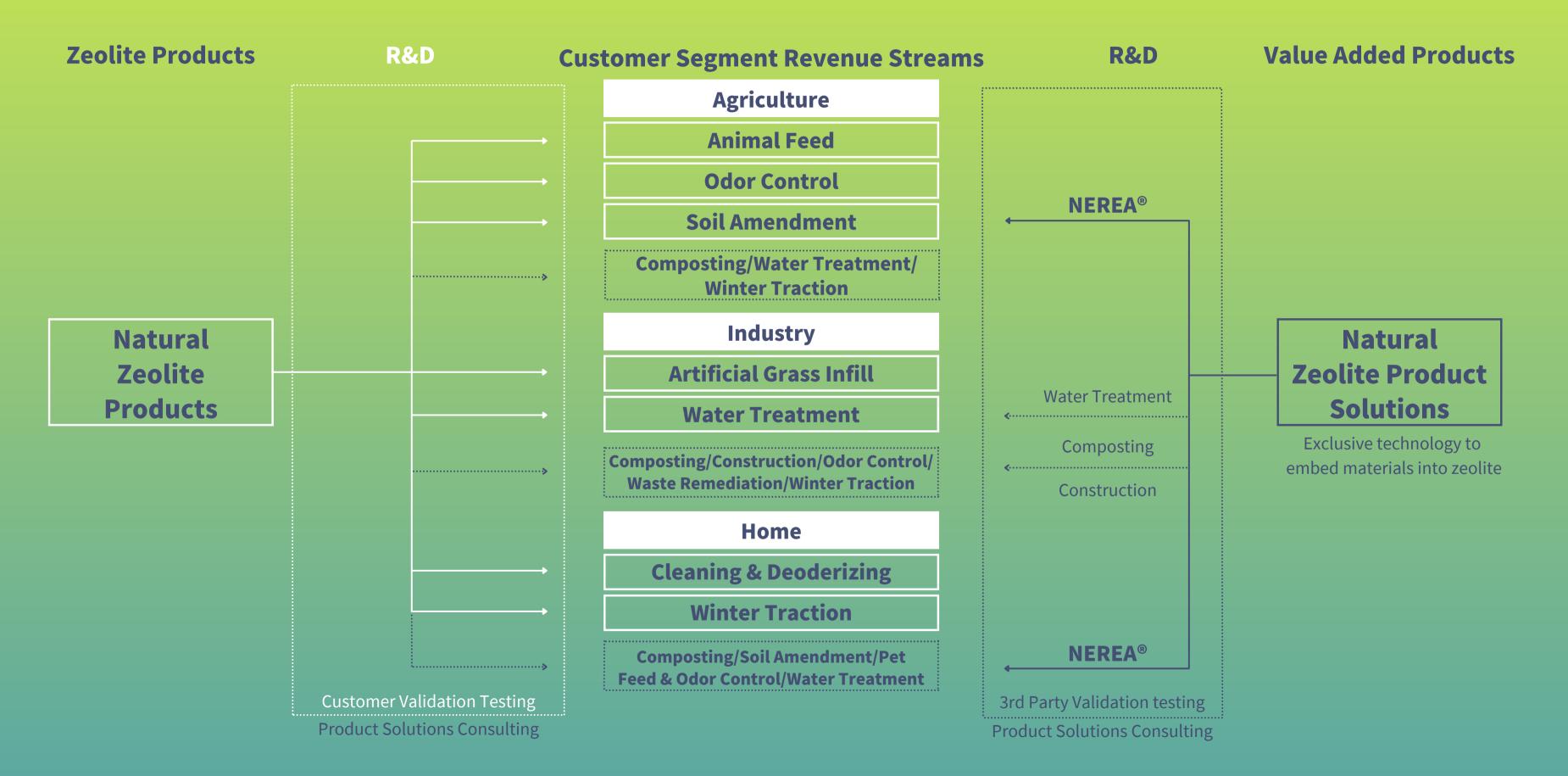
ROI

# **Market Opportunity**

Establish Leadership Position

- ✓ Underdeveloped market at an infancy stage
- ✓ Strong forecasted industry & target market growth
- ✓ Market timing and position
- ✓ Minimal competition focused on supply
- ✓ Awareness leadership void
- ✓ Significant, untapped product use applications
- ✓ Fragmented market with industry consolidation opportunities

# **Business Model**



# Operations Model

#### **REVENUE STREAMS MINING - NATURAL ZEOLITE PROCESSING & PACKAGING MARKETING & SALES** Agriculture **Bromley Creek** Absorbent Products Ltd Absorbent Products Ltd Princeton, BC Kamloops, BC Animal Feed Kamloops, BC • Soil Amendment 3RD Party Contract Partner IZ Owned 3RD Party Contract Partner Industry Sun Group (Future) 3rd Party Contract Artificial Turf Infill Earth Innovations inc Partner Kamloops, BC Princeton, BC Composting Toronto, ON IZ Owned 3rd Party Contract Partner • Fly Ash **IZ Subsidiary Company** • Water Reclamation Road Salt & Sand Bear River Zeolite ΙZ Replacement Preston, Idaho, USA Toronto, ON Home 3RD Party Partner **Branding** Bromley Creek, BC Subliscensee Subliscensee **NEREA®** 3rd Party Contract Partner 3rd Party Contract Partner San Andreas Mine, Cuba Bear River Zeolite, USA Earth Innovations inc **IZ Subsidiary Company**

Research & Development

Internal Expertise/Vineland Research/Niagara College Research/University of Havana

# Products

**SEGMENTS AGRICULTURE INDUSTRIAL CONSUMER** Natural Zeolite ecoTRACTION (5 skus) Natural Zeolite Various Particle/Mesh Sizes Various Particle/Mesh Sizes ecoTRACTION Pro (3 skus) ecoTRACTION (5 skus) The Green Patch -**BRANDED SALES** Smell Grabber (2 skus) Soil Conditioner (3 skus) Z-lite Feed (5 skus) Barn Sense (7 skus) ecoAIR - Rebrand NEREA Water Treatment (1) NEREA®Substrate ecoCOMPO DEVELOPMENT (2) NEREA®Fertilizer Municipal Composting (3) NEREA ®Plus Foliar Fertilizer ecoSOIL LAUNCH (4) NEREA® Pesticides Concrete Products (5)NEREA®ZR Rooter NEREA®Fertilizer

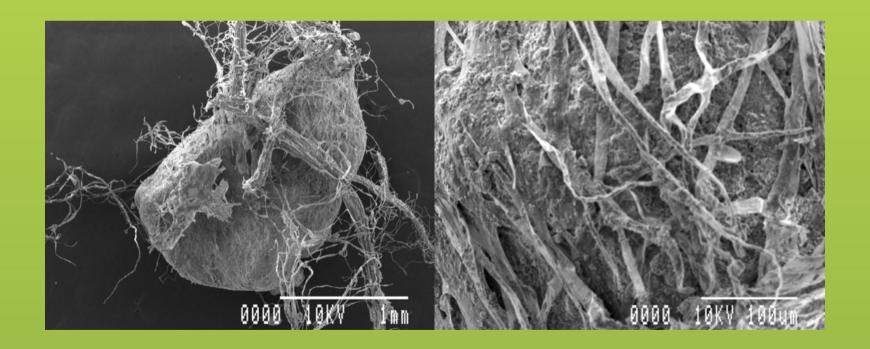
# What is NEREA®?

- a revolutionary substrate and plant feeding system
- complete nutrients, bonded to zeolite
- conserves water (up to 30%), & reduces fertilizer waste, runoff (up to 90%)
- grows bigger, better plants faster and more economically (up to 30-50% more crops/year)

All-natural patent-pending technology based on zeolites – Nature's Nanotech™ – exclusive to IZ

"NEREA® can simplify and accelerate crop production for food and ornamental plant producers, and would also be great for long term crops such as nursery and perennial stock. We effectively reduced total crop time by at least 1-2 weeks." – Derek Schulze – AETIC, Niagara College

"NEREA® promoted germination rate, time & flowering, shortened the crop cycle and increased yield" (after a trial of 4 commercial crops). – Qinglu Ying, Ph.D., Vineland Research & Innovation Centre



# NEREA® - Validation Studies

Studies conducted at Niagara College (AITEC) and Vineland Research & Innovation Centre





Lettuce sown <u>directly</u> in NEREA® mix in pots

- grows bigger/faster (~150%+), and
- doesn't need tray-to-pot transplant labor (!)

Lettuce



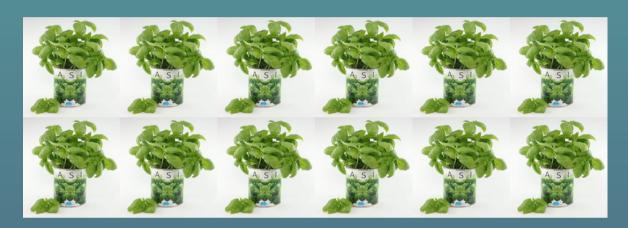




Chlorophyll content index	39.73 c	54.63 a	47.68 b
	25% zeolite	25% NEREA	Pro-mix

# Increased profit with NEREA®- Basil

Normal: 30 days - 12 crops per year



= \$445-\$471

With NEREA®: ~22-23 days: 16 crops per year







= \$593-\$628

Revenue Δ+: **\$148-\$157** 

= 33% Increase

<sup>\*</sup> Cost of NEREA® \$19.07 ... for the whole year.

<sup>\*</sup> If under lighting - lighting costs per unit drop by 33%.

<sup>\*</sup> Does not account for reduced fertilizer, perlite cost potential

# Increased profit with NEREA®- Lettuce

Normal: 30 days - 12 crops per year



= \$391-\$415

With NEREA®: ~20 days: 18 crops per year







= \$586-\$622

Revenue Δ+: **\$195-\$207** 

~50% Increase

\* Cost of NEREA® \$19.07 ... for the whole year.

\* If under lighting - lighting costs per unit drop by 33%.

\* Does not account for reduced fertilizer, perlite cost potential

# Product Solutions Consulting

### NatZEng® Consulting Services

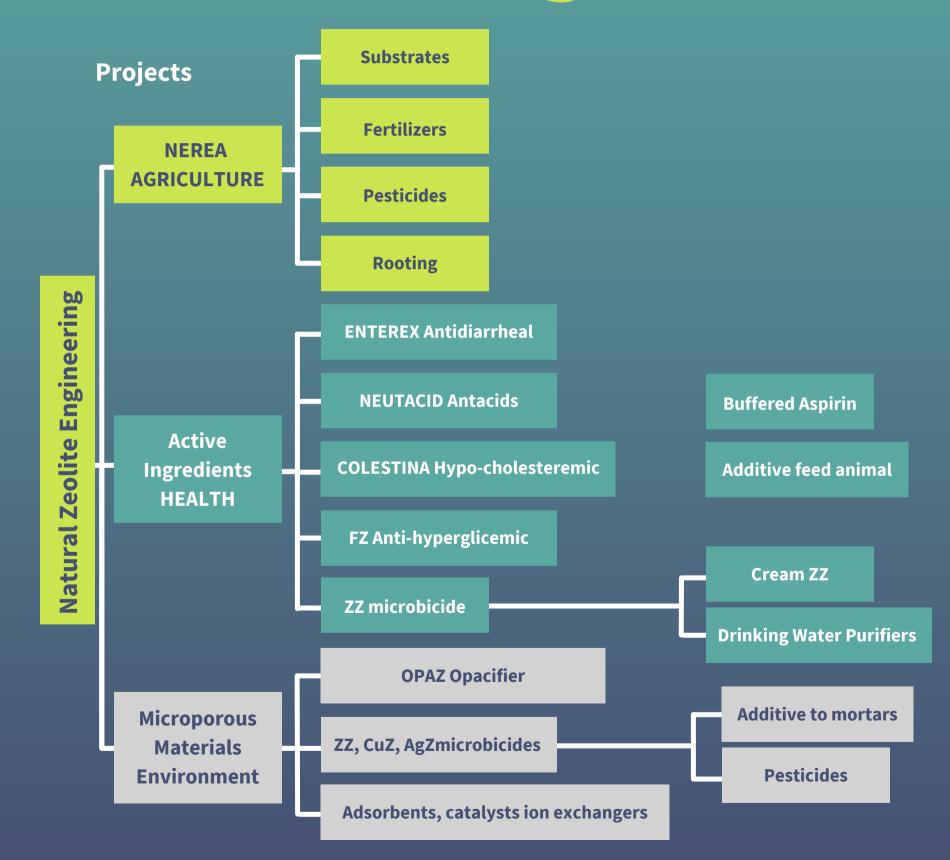
- An Engineering Group that provides unique Natural Zeolite Engineering Consulting services to Natural Zeolite suppliers and end users.
- Development of Natural Zeolite Engineering Methodology since 1980

#### **Services**

- Experience on natural zeolite resource management
- Scientific support and information
- Design and development of high value added zeolite products and technologies of production and use
- Scientific and technical training
- Connecting companies to access markets

#### **Team**

- 1 Dr. Cs / 3 PhD's / 2 MSc
- 2 Physicists
- 3 Chemists
- 6 Engineers 2 Agronomist / 2 Metallurgic / 2 Chemical



# SUPPLY

### **Bromley Creek**

- Fully operational zeolite quarry in Princeton, British Columbia
- 1,492.2 hectare property claim, 30-year mine lease
- NI43-101 measured, indicated, qualified zeolite resource
- 3rd party contract miner and processor

### **Mine Production**

Year	Tonnes	+/-%	NA Share %
2021	813.5	+91.7%	0.90%
2020	424.2	-42.6%	0.49%
2019	739.6	-42.6%	0.81%
2018	1,288.4	+150.3%	1.47%

### **Sun Group**

- Future zeolite quarry site in the Similkameen Mining District, BC
- 949-hectare property claim
- Resource reported at 46M Tonnes of zeolite, 100-year life span
- NI43-101 measured, indicated, qualified zeolite resource

#### Development work completed

- Exploration Programme Reserve Estimate and Mine Feasibility Review
- Exploration Program & Resource Evaluation
- Field Exploration Technical Report with twin drill program

### **Supply Relationships**

- Bear River Zeolite Idaho, USA
- KMI Zeolite Nevada, USA
- St. Cloud Mining New Mexico, USA
- San Andreas Mine Cuba

# R&D/IP/CERTIFICATIONS

#### R&D

- Independent partner research model
- Focused, continuous product research and validation testing

### **Agriculture Research Partners**

- Niagara College Research & Innovation
- Vineland Research & Innovation
- University of Havana

### **Customer Testing Partners**

- Animal feed Wallenstien
- Water Treatment Barrick Gold

### **Industry Research**



### **Intellectual Property**

 North American exclusivity to utilize patented disruptive, transformational technology that creates value added zeolite products through the infusion of enhanced application materials into the natural zeolite mineral

#### **Mine Certifications**

- Technical Report NI43-101 Bromley Creek Property (August 17, 2018)
- Technical Report NI43-101 Sun Group Property (June 30, 2018)

### **Product Certifications/Registrations**

- CFIA Registrations
- OMRI Canada Certifications
- Fertilizers Act Registrations
- Safety Data Sheets

# **LEADERSHIP**

### **Executive Team**

**Ray Paquette** 

- CEO

**Mark Pearlman** 

- President and COO

**Ken Malone** 

- Chief Revenue Officer

**Catherine Beckett** 

- Corporate Secretary

**Hatem Kawar** 

- CFO

**Andrew Corradini** 

- Chief Commercial Officer

# **Advisory Team**

Rohn Crabtree

Dr. Gerardo Rodriquez-Fuentes

Cliff Hacking

### **Board**

**Ray Paquette** 

**Ron Schneider** 

**Stephen Coates** 

**Mark Pearlman** 

**Dave Kepkay** 

# ROADMAP HIGHLIGHTS

Execution	F2022	F2023	F2024	F2025
Organization	Strategic Planning & Repositionin	g		
		Team Expansion		
	Raise Proc	eeds		
Product Development	NEREA® Launch	n/Cannabis & Organic Development	Water Treatment/Compost	ing Launch Concrete Launch
		R	Rebrand & Expand Agriculture & Home	Offering
	R & D Partners	Continuous Pr	oduct Development Research, Testing	g & Validation
Operations	Bromley Cr	reek Upgrade	Sun Group Development	Sun Group Operationalization
	NEF	REA® Operationalization	Water Treat/Composting Operati	onalization Concrete Ops
		Cuba	Accelerator	
	В	Business Optimization		
Marketing	Awareness/Education Strategy		Awareness & Education Strategic Execu	ution
Proceeds	\$3,0	000,000 \$2	2,000,000 \$2	2,000,000

# **Equity Structure**

## **Public Company**

• TSX-V: IZ

• FRA: ZEON

## **Share Capitalization information, as of February 1, 2022**

- Issued and outstanding share capital = 40,790,712
- Stock options outstanding 3,706,250
- Warrants = 1,143,750
- Fully dilute share capital = 45,640,712

### **Ownership Profile**

- Mgmt & insiders = 29%
- Significant holders = 20%
- Shareholders = 1,100



# Contact

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